

2021: A YEAR IN REVIEW

n 2021, the pandemic continued, and our food bank faced new challenges as we worked to put nourishing food on neighbors' plates. But even in tough times, our community stepped up and supported neighbors in incredible ways. To anyone who volunteered, gave financially or partnered with us in another way, we want to extend a special thank you. Your dedication meant we could provide millions of meals' worth of food to neighbors in need!

2021 was a year of great successes, but the year also brought new challenges as inflation and supply chain issues took hold. These issues, combined with a reduction in donated food, have meant we've needed to purchase far more food than usual, a trend we project will continue in future years. But despite this, we're proud to say we can still provide four meals for every dollar donated!

Inflation and the rising cost of living also caused—and continues to cause—new challenges for many

community members in West Michigan and the Upper Peninsula. More neighbors have sought food assistance, and some of our hunger-relief partners say they've had more first-time clients visit their programs than during the height of the pandemic.

Crises like these are unavoidable, and as a food bank, we constantly need to pivot in order to serve our neighbors appropriately. We're so glad our new-to-us facility, located at 3070 Shaffer SE in Kentwood, will solve challenges we're experiencing at our current facility. It will also enable us to expand offerings, strengthen partnerships and increase equity of service across our 40-county service area. This new building will change the trajectory of hunger-relief efforts in our community!

Again, we want to thank those in our community who supported our mission last year. Together, we can ensure neighbors across our community can access nourishing food during tough times.

Sincerely,



Kenneth R. Estelle

President and CEO



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2021 ANNUAL REPORT

IMPACT

Feeding America West Michigan's mission is to gather and distribute food to relieve hunger and increase food security in West Michigan and the Upper Peninsula.

Here's How We Lived Out Our Mission in 2021:

- <u>→</u> 24.6 million pounds of food, equivalent to 20.5 million meals, filled neighbors' fridges and cupboards.
- Cheese sticks, juice boxes, boxed milk and other kidfriendly foods helped 70 backpack programs fill kids' bags before they left school for the evenings or weekends.
- 1,481 Mobile Food Pantries brought fresh produce, protein, dairy and other food to 32 counties.
- Almost 50 percent of food distributed through Mobile Pantries was fresh produce.
- Food we provided to 48 meal sites created hot meals for seniors and other community members even in the midst of the pandemic.
- Food we provided to Library Lunches to Go (now called Gather 2 Grow) sites hosted by 16 library branches safely served kids lunches and snacks during the summer.
- Food we provided to 500+ partner food pantries and meal programs met the needs of neighbors facing diverse challenges.









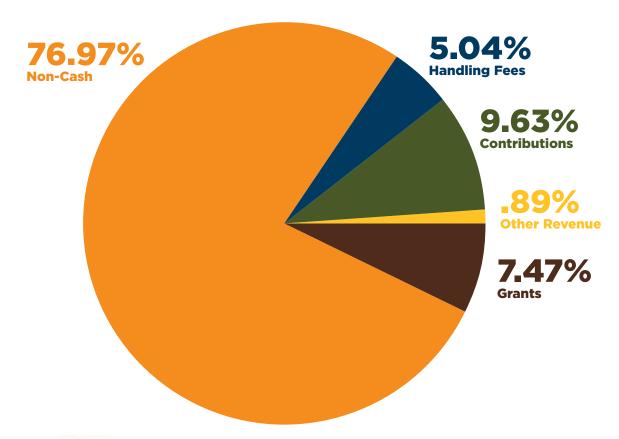
2021 ANNUAL REPORT

STATEMENT OF FINANCIAL POSITION | DECEMBER 31, 2021

REVENUE

| Net Assets | 22,039,236 | | donations received.* |
|---------------|------------|--------|--|
| Total | 50,723,415 | 100% | Non-Cash: The value of food and other in-kind |
| Non-Cash | 39,042,542 | 76.97% | government agencies. |
| Other Revenue | 453,507 | 0.89% | companies and other organizations. Grants: Income from charitable foundations and |
| Grants | 3,791,067 | 7.47% | Contributions: Gifts from individuals, |
| Contributions | 4,880,981 | 9.63% | most items. |
| Handling Fees | 2,555,318 | 5.04% | Handling Fees: Cost-sharing with agency partners, who pay 16 to 18 cents per pound for |

^{*}Value based on an annual analysis done by the Feeding America National Organization and by an independent auditor RSM LLP.





EXPENSES

| Programs | 50,578,099 | 96.82% |
|----------------|------------|--------|
| Fundraising | 912,402 | 1.75% |
| Administration | 748,538 | 1.43% |
| Total | 52,239,039 | 100% |





Programs: All expenses related to reclaiming, storing and distributing food in the 40 counties we serve. Includes the value of \$44,086,730 for food and grocery items distributed.

Fundraising: The cost of communications and development activities.

Administration: Cost related to administrative and accounting activities, along with other expenses not directly connected to food distribution.

RESCUED and REPACKED

In 2021, **566 volunteers** processed over **2.7 million pounds,** or nearly **2.3 million meals'** worth, of food in **24,577 hours**.

VOLUNTEERS TOP 5 GROUPS

Michigan National Guard
MOKA
Golden Kiwanis
Aldersgate
Bethlehem Church





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2021

TOP FOOD DONORS

In 2021, the USDA provided 9,411,423 pounds of food. The Food Bank Council of Michigan provided 2,355,606 pounds of food, and another 969,212 pounds of food were purchased thanks to grants and donations. Additionally, 113 food donors gave a total of 10,021,331 pounds of food.

| ORGANIZATION | POUNDS DONATED |
|------------------------|----------------|
| Sam's Club | 1,286,995 |
| Meijer | 1,203,116 |
| Walmart | 1,116,892 |
| Aldi | 709,335 |
| Costco | 650,765 |
| Target | 375,410 |
| Sysco Grand Rapids | 373,973 |
| Old Orchard Brands LLC | 318,838 |
| Kellogg's | 309,885 |
| Value Added Foods | 275,523 |

TOP CORPORATE DONORS

| ORGANIZATION | AMOUNT DONATED |
|-----------------------------|----------------|
| Meijer | \$62,500 |
| DTE Energy | \$51,975 |
| US Signal | \$50,000 |
| General Mills | \$42,000 |
| Belmont Engineered Plastics | \$40,000 |
| Planet Fitness | \$33,750 |
| Charles River Laboratories | \$20,000 |
| The Mitten Foundation | \$20,000 |
| Cleveland-Cliffs Foundation | \$20,000 |
| Whirlpool Foundation | \$20,000 |
| Plunkett Cooney | \$18,350 |
| West Michigan Credit Union | \$14,560 |
| TrueNorth | \$10,609 |

TOP AGENCY PARTNERS

| AGENCY | CITY | LBS. DIST. |
|--|---------------|------------|
| Community Action House | Holland | 596,953 |
| Community Food Club | Grand Rapids | 432,471 |
| Family Network | Wyoming | 423,673 |
| TrueNorth | Fremont | 367,720 |
| Escanaba Seventh-day Adventist | Escanaba | 235,711 |
| Temple Emanuel Food Pantry | Grand Rapids | 219,307 |
| The Green Apple Pantry | Grand Rapids | 162,344 |
| Kids' Food Basket | Grand Rapids | 157,898 |
| Streams of Hope Food Center | Grand Rapids | 143,269 |
| Other Way Ministries | Grand Rapids | 130,897 |
| Salvation Army Adult Rehab | Grand Rapids | 128,744 |
| Trinity Lutheran Community Food Pantry | New Era | 125,957 |
| Meals on Wheels Food Pantry | Grand Rapids | 125,310 |
| Meals on Wheels Home Delivery | Grandville | 123,737 |
| City Impact | Cedar Springs | 98,249 |

TOP MOBILE PANTRY PARTNERS

| AGENCY | CITY | LBS. DIST. |
|---|-----------------|------------|
| Muskegon County Cooperating Churches | Muskegon | 559,443 |
| Family Network | Wyoming | 337,600 |
| Love in Action of the Tri-Cities | Grand Haven | 248,404 |
| Silver Creek Thrift Store | Harvey | 190,589 |
| JKL Bahweting School | Sault Ste Marie | 186,094 |
| TrueNorth | Fremont | 184,009 |
| Good Neighbor Services | Manistique | 182,340 |
| Cadillac Revival | Cadillac | 152,688 |
| Tahquamenon Area Schools | Newberry | 142,054 |
| Ishpeming Community | Ishpeming | 137,709 |
| Living Light Christian Church | Lake City | 133,773 |
| United Way of the Lakeshore – Oceana | Hart | 132,695 |
| Barryton Area Community | Barryton | 125,094 |
| Northside Churches | Muskegon | 123,923 |
| Manistee Friendship Society | Manistee | 119,185 |

COUNTY DISTRIBUTION TOTALS

| COUNTY | TOTAL LBS. | ACTIVE AGENCII IN 2021 |
|----------------------------------|-----------------------------|---------------------------|
| Alger | 88,768 | 4 |
| Allegan | 364,806 | 16 |
| Antrim * | 617,582 | 8 |
| Baraga * | 123,765 | 5 |
| Benzie * | 364,636 | 6 |
| Berrien | 1,412,422 | 71 |
| Cass | 485,844 | 21 |
| Charlevoix * | 284,716 | 15 |
| Chippewa | 485,882 | 18 |
| Delta | 479,994 | 12 |
| Dickinson | 210,109 | 9 |
| Emmet * | 467,804 | 19 |
| Gogebic * | 275,766 | 7 |
| Grand Traverse * | 765,764 | 8 |
| Houghton * | 546,324 | 26 |
| Ionia | 436,656 | 19 |
| Iron * | 132,088 | 8 |
| Kalkaska * | 289,937 | 4 |
| Kent | 6,327,537 | 250 |
| Keweenaw * | 30,774 | 1 |
| Lake | 377,917 | 9 |
| Leelanau * | 187,727 | 3 |
| Luce | 165,920 | 4 |
| Mackinac | 189,260 | 8 |
| Manistee | 374,082 | 10 |
| Marquette | 596,994 | 15 |
| Mason | 264,720 | 6 |
| Mecosta | 527,778 | 16 |
| Menominee | 130,820 | 3 |
| Missaukee | 332,881 | 8 |
| Montcalm | 501,753 | 18 |
| Muskegon | 1,219,241 | 31 |
| Newaygo | 1,212,994 | 21 |
| Oceana | 462,400 | 10 |
| Ontonagon * | 111,306 | 4 |
| Osceola | 461,301 | 13 |
| Ottawa | 1,976,654 | 50 |
| Schoolcraft | 238,239 | 4 |
| Van Buren | 559,977 | 20 |
| Wexford | 488,277 | 15 |
| Total To other food banks | 24,571,415 1,913,747 | 795 |
| | | |







^{*}Served in partnership with our redistribution and/or partner distribution organizations.